

# Continuum Fortify for the MSP

## PRODUCT DETAILS

### Continuum Fortify for the MSP is an essential starting point to enable you to deliver security to your end clients.

To help combat the rising threat of attacks on small and medium businesses and managed service providers (MSPs), it's increasingly necessary to consider security that starts at home. Enter Continuum Fortify for the MSP, which provides a turnkey solution stack to implement at the MSP to provide a fully managed protection experience.

Focused on discovering suspicious activity such as network changes, activity on key endpoints and servers, stolen credentials on the dark web, and suspicious O365 activity, MSPs that leverage Fortify in-house receive the same protections and managed security as their clients. This enables them to use a proven security architecture to ensure their own infrastructure and business is protected.

In addition, Fortify for the MSP customers will have access to unlimited Fortify for Assessment reports (dark web exposure, endpoint and user risk score, SPF/DMARC email configuration) that will help them drive new business.



**TYNESO**

ENGAGING WORKPLACES

“Continuum helped us develop a better security business than we could have built ourselves. Instead of having to assemble our own offering, everything we need is in the portal. That means Continuum partners can go to market tomorrow instead of six months from now.”

*Steve Tygat*  
Founder, Tyneso, Benelux

## Key benefits

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### We did the hard work, you reap the benefits

Every new line of business to your practice has a long list of actions that are required to get it off the ground. Fortify for the MSP ensures all of them are protected (including your security business). In addition, partners are enabled with sales and marketing materials and assessment tools to operationalize their security business.

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### Insights that drive new business

Included with Fortify for the MSP is the Fortify for Assessment reporting, which is structured to provide the insights that will drive conversations and ultimately new business for your MSP practice. Powered by a suite of tools, you will be able to easily create a winning security strategy for your customers.

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### Security experts that have your back

Rest assured that when Fortify for the MSP is configured and running, our security experts will be there to quickly identify risks and threats to your data as well as your customers' data. When incidents occur, our rapid response team will aid in the remediation.

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### Be the hero your clients need you to be

With faster identification of issues through more comprehensive correlation of security events, Fortify for the MSP enables partners to proactively reach out to end clients and in the process become part of the solution to SMB cybersecurity that has the right end goal in mind: providing the cybersecurity solutions their clients demand.

# Continuum Fortify for the MSP

## How we do it better

Delivering smarter, faster insights

Automated event correlation

Unified dashboards for all security tools

Tools for a successful sales conversation

Maximize profit opportunities

Skip long eval processes

Ongoing environmental risk visibility

Incident response SOC support guidance

## Key features

### Complete security suite with SOC support

Along with our complete security suite, our security experts provide you with the backing on every incident response, guiding you through the most efficient cyber-attack remediation strategies.

### Customer-facing assessment reports

Access insightful data that resonates with your customers in a simple way. From dark web exposure, endpoint and user account risk analysis to peer comparison security strategy, generate reports that can explain cybersecurity easily to SMBs.

### Quick threat identification

Know when your environment is at risk without the need of an in-house SOC operation with daily alerting of all suspicious network events via endpoint, server and network monitoring.

### Supporting sales materials

Our Go-to-Market Playbook was designed to give you sales insights, security packaging guidance and marketing assets to help you build your cybersecurity business.

### Revenue optimization

Take advantage of Continuum Fortify suite discounts without billing commitments and accelerate your revenue growth opportunities.

## Watch a demo of Continuum Fortify today

[continuum.net/fortifydemo](https://continuum.net/fortifydemo)



Continuum  
**Fortify**  
Cybersecurity

*For the MSP*

*For Assessment and  
Assessment Plus*

*For Protection*

*For Endpoint Security*

*For Network Security*

**Continuum Fortify** enables MSPs to deliver managed detection and response services without building and maintaining in-house operations. With Continuum Fortify you can design and implement custom security solutions at every client site, with support of automatic event correlation, advanced alerting and rapid response.

## The Continuum Ecosystem



Continuum  
**Fortify**  
Cybersecurity



Continuum  
**Command**  
Remote  
Monitoring and  
Management



Continuum  
**Recover**  
Backup  
and Disaster  
Recovery



Continuum  
**Enable**  
Advanced  
Learning



Continuum  
**Assist**  
Services  
and  
Consulting